

**Sample phone script:**

1. *"Hello, my name is \_\_\_\_\_. I live/own a business in Senator/Representative \_\_\_\_\_'s district in the city of \_\_\_\_\_."*
2. *I'm calling to ask my Senator/Representative to oppose a vehicle retirement program that restricts the sale of high quality, low cost "green" recycled automotive parts for consumers. I feel strongly about this because...(Use one or two talking points below and/or personal experience- the more local or personal the better).*
3. *What is your/Senator/Representative \_\_\_\_\_'s position on this issue? I will be sure to follow up after the vote. Thank you for your time.*

**\*Note:**

- If they ask for more information, tell them you will find out, then contact ARA a.s.a.p.
- Let them know you will be following the vote and that you will follow up soon.
- Remember to thank them for listening to you and for any support they can give you.

**Talking Points:*****Environment***

- Automotive recycling serves a vital role in preserving natural resources and reducing the demand for scarce landfill space. Reuse is the best form of recycling. Currently, 95% of a motor vehicle by weight is recycled or reused in the process. This saves valuable global resources and has a great impact on keeping contaminants and hazardous material out of landfills, water and air.
- The automotive recycling industry saves 85 million barrels of motor fuel per year. Assuming that you reach your goal of removing 4 million vehicles from the commerce stream with this program, only 29 million barrels of motor fuel savings will be realized.

***Consumer***

- Reduced access to replacement parts for vehicle repair can lead to inflated prices on those essential replacement parts for consumers.
- The language as written may produce harmful effects on the independent automotive repair facilities in the United States that employ more than 850,000 people.

***Automotive Recycling Industry***

- Automotive recycling businesses employ some 103,108 people at more than 8,267 businesses around the country. An estimated 86% of automotive recycling companies is full-service and employs 10 or fewer people, with an annual payroll estimated to be \$3.3 Billion.
- Professional, trained and licensed automotive recyclers can best process end of life vehicles, through the removal of anti-freeze, mercury switches, fuel, washer fluid, oils and possibly other hazardous items of concern.